

## Tech Data Europe to phase out paper invoices with OB10

*One of the world's largest technology-products distributors  
chooses OB10 for e-Invoicing*

**London**, 15 December 2011 – Tech Data, one of the world's largest distributors of technology products, has selected OB10 ([www.ob10.com](http://www.ob10.com)), the e-Invoicing network, to automate its invoicing process, improve productivity, and strengthen data quality and compliance through electronic invoicing in Europe.

Having rolled out EDI with some suppliers, Tech Data is taking automation further by extending e-Invoicing to its vendor partners across Europe. The technology company already understands the benefits suppliers will gain as it has been transacting with its own customers on the OB10 network since 2009.

Tech Data's goal is to achieve touchless invoice processing. Through e-Invoicing the company aims to deliver accurate data into its ERP system, improve cash flow, increase PO compliance and reduce the company's carbon footprint.

"Critical to our choice of service provider were demonstrable experience in on-boarding suppliers to the network, and the ability to manage the complexity of cross-border legal and VAT regulations," said Philippe Bosquier, VP IT Europe and Managing Director Tech Data IT. "We are committed to phasing out paper and bringing greater efficiency and transparency to our finance function and suppliers through e-Invoicing."

Commenting on the agreement, Luke McKeever, CEO at OB10, said, "We are delighted to welcome Tech Data, an established supplier on the OB10 network, as a buyer. We are working closely with the Tech Data team to deliver a successful supplier on-boarding programme based on the knowledge and methodologies we have developed over 11 years in e-Invoicing."

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To see the impact your company could have on the environment with e-Invoicing, [click here](#).

#### **About OB10**

**OB10** ([www.OB10.com](http://www.OB10.com)), the e-Invoicing network, simplifies and streamlines the complex invoice-to-pay processes. Neither client organizations nor their suppliers are required to implement any hardware or software, and **OB10** is independent of data file formats. **OB10** can reduce the cost of paper invoice processing by typically 60% and can deliver an ROI in less than a year if the programme follows **OB10's** best practice guidelines. Operational across Europe, North America and Asia, **OB10** is compliant with the requirements of VAT, tax and e-Invoicing legislation and receives invoices from suppliers across 150 countries. To ensure unrivalled and rapid supplier enrolment, each new customer's suppliers are supported by an implementation services team responsible for getting them up and running on the **OB10** network.

Customers include: Agilent Technologies, Amgen, Aviva, Barclays, BP, British Energy, Cargill, Computacenter, Deutsche Lufthansa AG, DHL, Dr. Pepper, DSG International, Eli Lilly & Company, Fisher Scientific, General Motors, GlaxoSmithKline, HP, IBM, Imperial College, Kellogg's, Kraft Foods, Logica, Mohawk Industries, Motorola, Pfizer, Sara Lee, Schneider Electric, Severn Trent Water, Shaw Industries, Steria, Tesco, Unilever, US Federal Government, Whirlpool and Xerox.

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OB10 blog: [www.ob10.com/OB10Blog/](http://www.ob10.com/OB10Blog/)

#### **About Tech Data**

Tech Data Corporation (Nasdaq:TECD) is one of the world's largest wholesale distributors of technology products. Its advanced logistics capabilities and value added services enable over 125,000 resellers in more than 100 countries to efficiently and cost effectively support the diverse technology needs of end users. Tech Data generated \$24.4 billion in net sales for the fiscal year ended January 31, 2011, and is ranked 109th on the Fortune 500®.

To learn more, visit [www.techdata.com](http://www.techdata.com).

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