



The Global e-Invoicing Network

Glenammer Engineering Ltd rely on a secure invoice delivery

Introduction

Glenammer Engineering Limited is a UK supplier of laboratory test sieves with a broad international client-base. Based in Ayrshire on the West Coast of Scotland, the company is a family business employing two people.

The company is one of 3,000 suppliers that sell to Fisher Scientific, the UK's leading supplier of laboratory products and is responsible for approximately 50 of the 85,000 invoices that Fisher receive annually.

Because Fisher receive such a large number of invoices the company was keen to see if it could improve the efficiency of its accounts payable process. To this end Fisher joined the OB10 electronic invoice delivery network.

Benefits

For suppliers like Glenammer the OB10 service eliminates the physical costs of handling paper (printing, envelope filling, postage), postal and processing delays and lost invoices.

The knock on effect is that there are fewer disputes and more prompt payment – which for small family run firms like Glenammer is often a key motivation for using the network. The service also provides subscribers with automatic reports that tell them when their invoices have been received or if they have been rejected for any reason (e.g. lack of a valid PO number).

“As a small business it is crucial for us to be paid promptly, something that OB10 facilitates, letting us know that our invoices have been successfully delivered and are been processed by Fisher. Submitting invoices online is a simple secure and crucially it offers the added bonus of keeping one of our valued clients happy”

Alec Matthews
Founder
Glenammer Engineering Ltd



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Using OB10 Fisher receive electronic invoices directly into its accounts payable systems from all suppliers subscribed to the network. The benefits include substantial cost and time savings, error free data processing, greater visibility and control of its purchasing commitments and improved relationships with suppliers.

Joining the OB10 network

Glenammer learned of the OB10 service via Fisher's supplier enrolment programme. With help from the OB10 supplier enrolment team Fisher contacted its smaller suppliers to highlight the benefits of using OB10 and introducing them to the online Invoice Generator. Larger suppliers with installed accounting software use the file submission service. Suppliers sign up to OB10 using a simple on-line registration process and as there is no software to install the process is pain free. "It took us just fifteen minutes," says Glenammer's founder, Allen Matthews.

Handling Tax

The OB10 service is compliant with tax and VAT legislation in the US and across Europe. This is important for a company like Glenammer who, although small, have an international client base. (Glenammer's subscription to the network means that as more of their customers join OB10 they will be able to send invoices to them using the service). More information is at www.glenammer.com.

About OB10

OB10, the leading global e-Invoicing network simplifies and streamlines the complex invoice process. Neither client organisations nor their suppliers are required to implement any hardware or software, and OB10 is independent of data file formats. OB10 can reduce the cost of paper invoice processing by typically 60 percent and can deliver an ROI in less than a year. Operational across Europe, North America and Asia, OB10 is compliant with the requirements of VAT, tax and e-Invoicing legislation and receives invoices from suppliers in over 100 countries.

Customers include: Agilent Technologies, Barclays, Cargill, DHL, DSG International, Eli Lilly & Company, Fisher Scientific, General Motors, GlaxoSmithKline, Hewlett Packard, IBM, Imperial College, Kellogg's, Logica, Norwich Union, SaraLee, and Steria.