



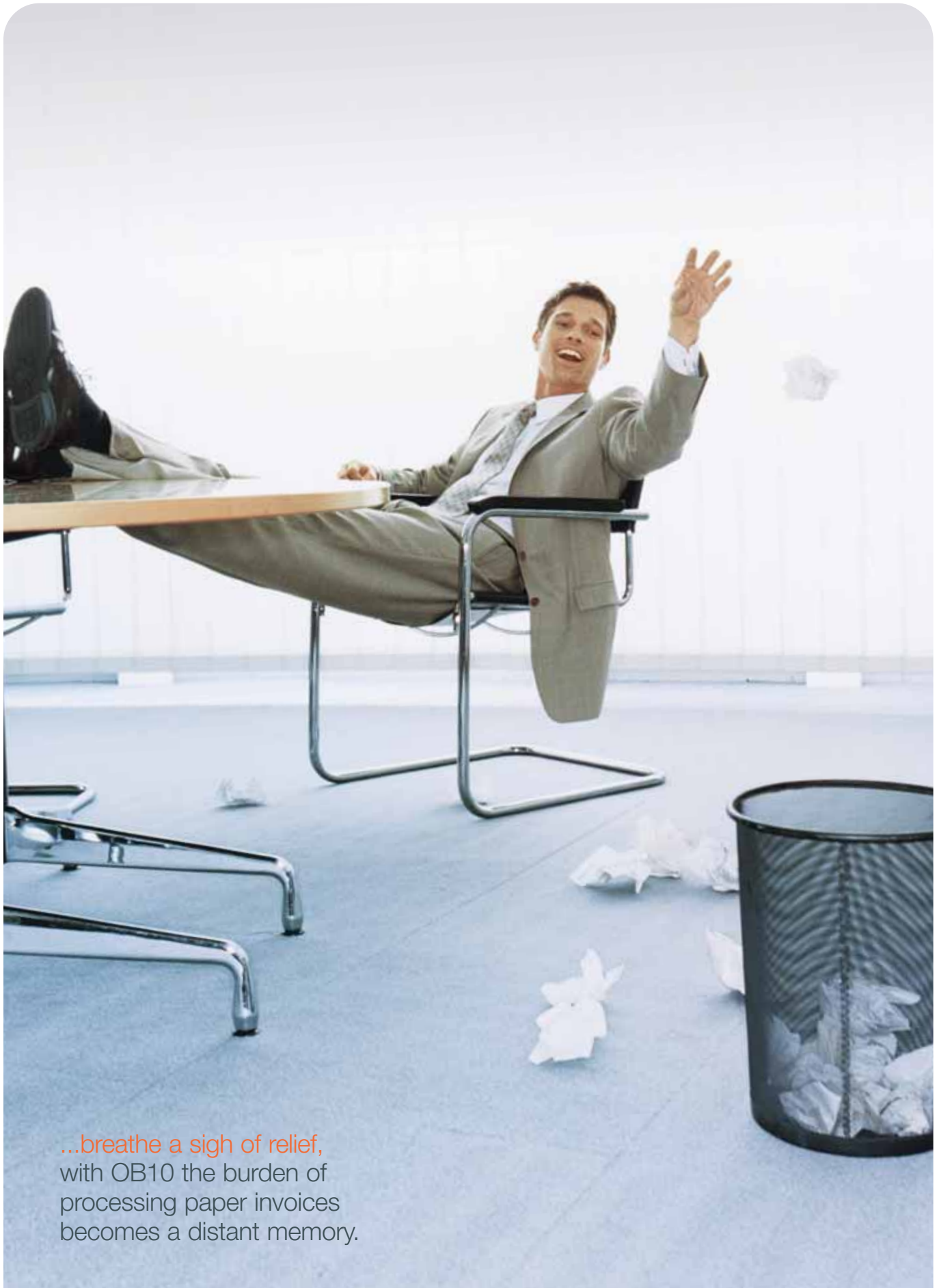
The global e-Invoicing network

Say goodbye to paper invoices

Receive accurate, error-free electronic invoices directly from your supplier's billing system to your financial system - guaranteed.

- Significant operational efficiency
- Straight-through invoice processing
- Ensured data accuracy
- Guaranteed rapid supplier enrollment
- Improved working capital management





...breathe a sigh of relief,
with OB10 the burden of
processing paper invoices
becomes a distant memory.

Lower costs, higher margins.

Processing paper invoices is costly, error-prone and slow. Early generation automation technologies such as EDI, front-end scanning, and OCR promised to eliminate the cost and burden of paper invoice processing but in reality only provided limited benefits.

OB10 is different. We guarantee quantifiable results. Thousands of companies in over 70 countries already use OB10 to send and receive electronic invoices, quickly and efficiently.

OB10 is a proven service for eliminating the manual tasks, common errors, disputes and delays associated with processing paper invoices - enabling organizations to streamline their invoice-to-pay processes, optimize working capital management and reduce operating costs.

By joining OB10, you can begin receiving error-free electronic invoices directly from your suppliers' billing systems to your financial system - enabling touchless, straight-through invoice processing.

Reducing the burden of processing paper

Unlike standards based approaches such as EDI, which are expensive and time consuming to implement, OB10 works with suppliers of all sizes and levels of technical sophistication. OB10 does not require new hardware or software and does not impose specific data standards.

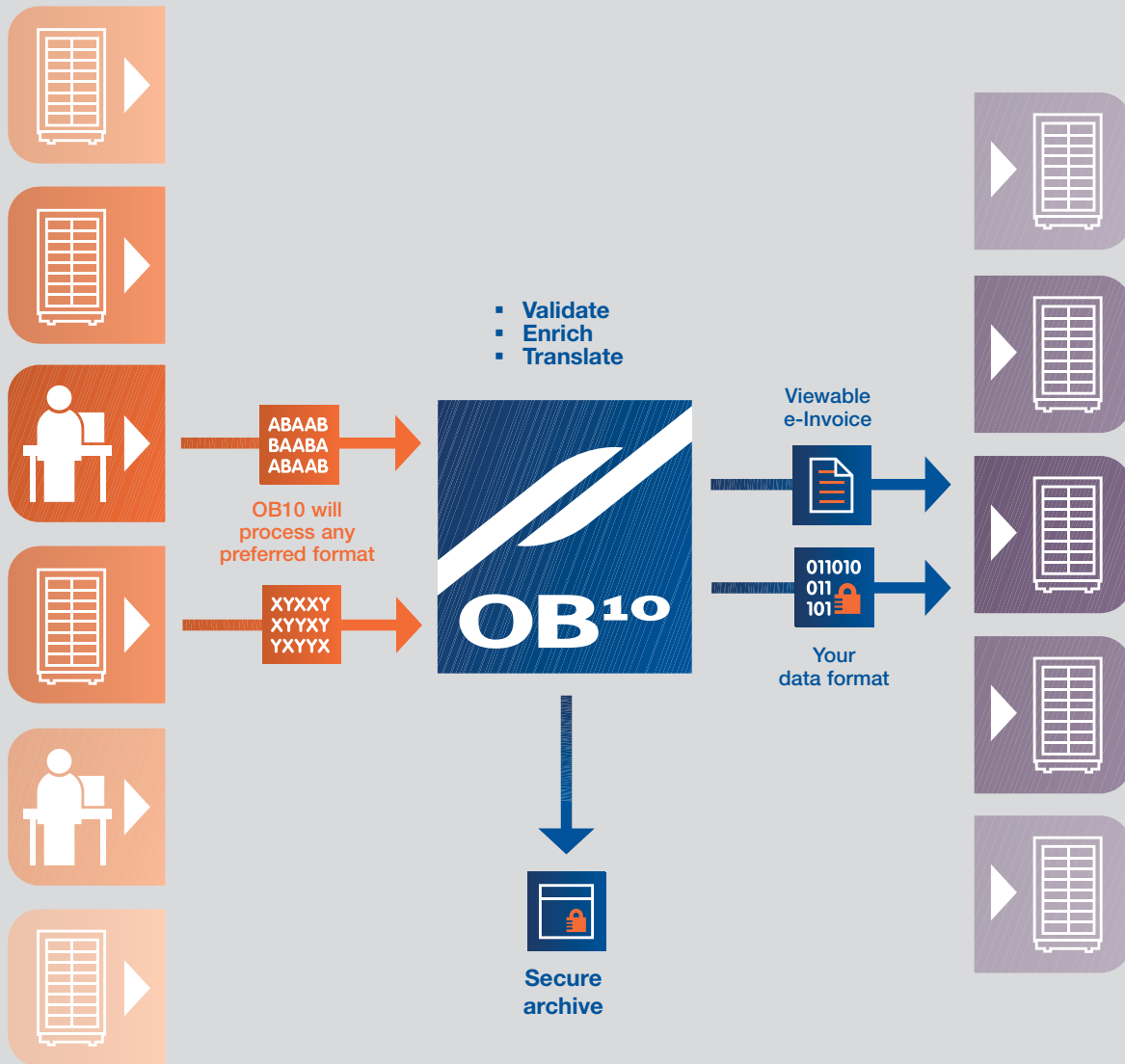
OB10's **ANY-to-ANY DATA FORMATTINGSM** capability enables organizations to send and receive electronic invoices using the format and file structure of their choice. OB10's approach eliminates the cost and technical barriers of traditional e-Invoicing approaches that require strict adherence to a specific inflexible format.

Because supplier participation is absolutely essential to the success of your e-Invoicing initiative, OB10 provides end-to-end supplier enrollment services. We do the work on your behalf and guarantee results. Regardless of how many suppliers you have, you connect once with OB10 to receive all of your invoices.

We deliver accurate, error-free electronic invoices directly from your suppliers billing systems to your accounts payable system - enabling straight-through invoice processing.

“ We have been able to streamline and reduce the costs associated with processing paper and significantly improve our purchasing practices. ”

Regional Manager,
Agilent Technologies Global Financial Services



Accounts Receivable

Suppliers transmit electronic invoices to OB10 directly from their financial system using the format and file structure of their choice.

Alternatively, suppliers can use the OB10 online web form to enter and transmit invoices.

OB10

OB10 validates that each invoice contains the information required by you and the applicable tax authorities. Electronic images are stored in a secure archive and are available for online retrieval.

Accounts Payable

OB10 transmits electronic invoices to your financial system using your preferred format and file structure—enabling automated, straight through invoice processing. OB10 also transmits a digital image of each invoice, which can be stored in your archiving systems.

Connect to your suppliers easily and efficiently.

OB10's industry leading **ANY-to-ANY DATA FORMATTINGSM** capability sets us apart. OB10 adapts to the way that you and your suppliers do business, making it easy and cost effective for everyone to realize the benefits of e-Invoicing.

With OB10 you don't change your business processes and systems to comply with an arbitrary requirement to send and receive invoice data using a single inflexible industry standard format, such as EDI. Instead, OB10 will accept data from your suppliers in their preferred

format, content & structure (e.g. ANY format in) and will reformat the data in your preferred format, content & structure (e.g. ANY format out). What does this mean for you and your suppliers?

- Rapid implementation
- Minimal change to current processes
- Reduced operating costs and immediate ROI
- Minimal cost of change for your suppliers

Proven benefits

Gain significant operational efficiency

OB10 delivers electronic invoices directly from your suppliers billing systems to your accounts payable system enabling straight-through invoice processing. You are in control of receiving and processing invoices.

Leverage current technology

OB10 works with your existing scanning, workflow and financial systems, leveraging the large capital expenditures you have already made.

Improve working capital management

OB10's accurate invoice data and timely management information enables more predictable cash flows. This translates into tangible financial benefits. OB10 clients are able to maximize their prompt-pay discounts, optimize their cash management and speed up tax re-claim in Europe.

Achieve payback within a year

OB10 reduces your invoice processing costs by 60% or more. With OB10 you will eliminate costly, error-prone, manual paper-processing tasks such as mail-room sorting, indexing, bar-coding, data entry, filing and retrieving. ROI for OB10 is less than one year.

Ensure data accuracy

OB10's validation rules ensure accurate data, eliminating costly errors, processing delays and exception handling.

“OB10 has provided Mohawk with a more innovative, efficient way of processing invoices. We see this as a step toward strengthening supplier relations, while providing a top-class, cost effective service.”

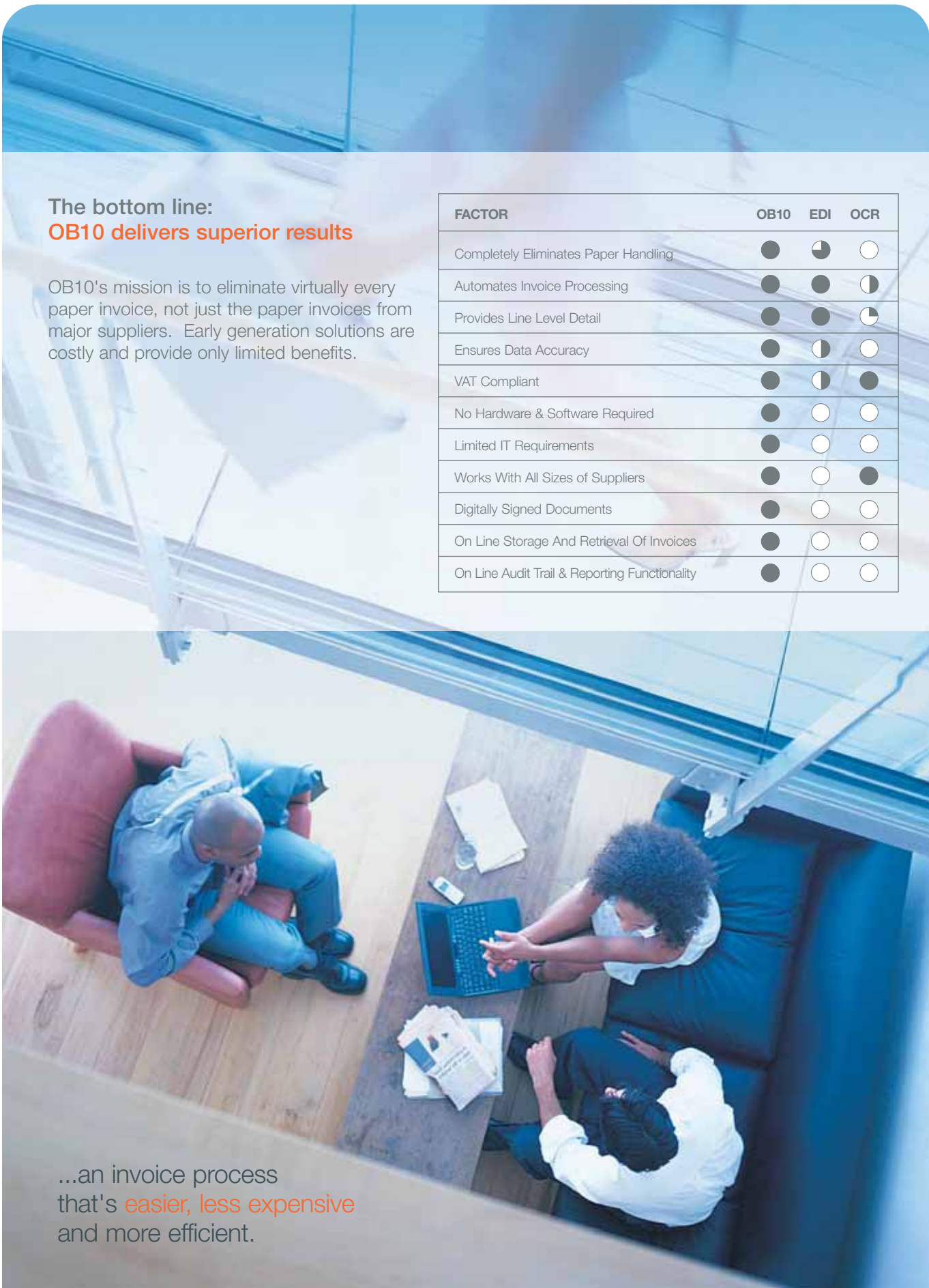
Director of Financial Operations, Mohawk Industries

The bottom line:
OB10 delivers superior results

OB10's mission is to eliminate virtually every paper invoice, not just the paper invoices from major suppliers. Early generation solutions are costly and provide only limited benefits.

FACTOR	OB10	EDI	OCR
Completely Eliminates Paper Handling	●	◐	○
Automates Invoice Processing	●	●	◐
Provides Line Level Detail	●	●	◐
Ensures Data Accuracy	●	◐	○
VAT Compliant	●	◐	●
No Hardware & Software Required	●	○	○
Limited IT Requirements	●	○	○
Works With All Sizes of Suppliers	●	○	●
Digitally Signed Documents	●	○	○
On Line Storage And Retrieval Of Invoices	●	○	○
On Line Audit Trail & Reporting Functionality	●	○	○

...an invoice process that's **easier, less expensive** and more efficient.



Rapid supplier adoption lets you get on with business.

Getting suppliers to participate is essential for a successful e-Invoicing project. OB10 is the global leader in managing supplier enrollment - enabling us to guarantee the elimination of a high percentage of your paper invoices.

OB10 is the largest global e-Invoicing network with tens of thousands of suppliers using OB10 to send electronic invoices to their customers. As soon as you join, you can start receiving electronic invoices from your suppliers who are already members of the OB10 network.

And, for your suppliers who are not already members, OB10 provides end-to-end enrollment services. With teams based in Europe, North America and Asia, OB10 speaks the language and understands the local requirements of all your suppliers. Joining the OB10 network is quick and easy.

In fact, we've found that most suppliers are happy to stop mailing paper invoices. They get more visibility, guaranteed delivery, and on-time payment.

Proven benefits

Simplify cross-border trading

OB10 greatly reduces the complexity of trading across borders. It is compliant with tax legislation in North America and with VAT in the EU and Switzerland. OB10 provides timely data to enable prompt tax reclaim. OB10 network members exchange invoices electronically, without the need to seek approval from local fiscal authorities.

Increase auditability

OB10 provides end-to-end full transparency throughout the "invoice-to-pay" cycle. Unlike conventional paper-based invoice processing or image-based OCR processing, full line level detail is available for immediate online retrieval.

Receive accurate timely data

With OB10, your invoice processing procedures adheres to both internal and external guidelines for tax compliance, regulatory compliance like Sarbanes-Oxley and timely financial reporting.

Improve supplier relations

OB10 guarantees delivery of electronic invoices, eliminating errors, processing delays, and exception handling. Your suppliers are paid accurately and to terms, reducing supplier-service costs and improving supplier satisfaction.

“ Using the OB10 service has significantly reduced my work load. ”

Credit Controller, TAC Worldwide.

“ Sara Lee decided to investigate e-Invoicing because it enables us to reduce costs, increase control and transparency and improve processes.”

VP International Shared Services, Sara Lee.

To discover how OB10 can help you streamline your invoice to pay process, please contact:

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